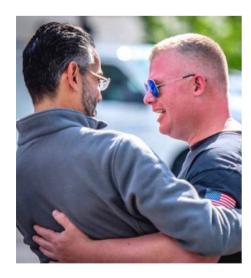


ANNUAL REPORT 2022







MARY JOHN ELLIOT

Dear Friends.

As we take a reflective look back on 2022, we are inspired by the generous support that donors and friends of The Elliot, like you, have given to help further our mission to Inspire wellness, Heal our Patients and Serve with compassion in every interaction.

What is important for us to convey in this look back is the tremendous impact your giving is having on the care we provide our community.

- We doubled our ICU capacity to continue our response to the COVID-19 pandemic and to serve the other critical and traumatic healthcare needs of our community.
- Our Pediatric and Neonatal ICU teams responded to an unprecedented surge in RSV and flu cases in our youngest patients.
- We launched our Dementia-Friendly Care Initiative to ensure optimal and comfortable care for our patients with dementia.
- We are expanding state-of-the-art surgical services with our new Hybrid Operating Suite.

We are also focused on the future needs of our community. The expansion of our Emergency & Trauma Center will enhance care in southern NH, with the final phase of this expansion opening in Spring 2023. We will also be investing in further growth and expansion of our Surgical Services and in upgrades to patient rooms at Elliot Hospital. We are continuously adapting and innovating to meet the healthcare needs of our patients and to exceed their experience with us.

As a donor to The Elliot through the Mary & John Elliot Charitable Foundation, you are enhancing our care and helping our patients to heal and thrive. We are profoundly grateful for your trust in The Elliot and we thank you for choosing us as your charity of choice.

Please take a moment to read through the stories of care and impact in this 2022 Annual Report. We are proud to share these accomplishments with you and thank you again for playing a special role in the care our dedicated teams provide each day.

In health

W. Gregory Baxter, MD President and CEO

Elliot Health System



James J. Tenn, Jr., Esq



Elliot Health System | 2022 Year of Care









22,363
CANCER TREATMENTS







\$93 MILLION CHARITY CARE



15,531 SURGERIES



147,579 ED AND URGENT CARE VISITS



1,970 LBS OF FOOD DONATED TO NH FOOD BANK



9,363 VOLUNTEER HOURS TO THE ELLIOT



4,899
PATIENTS SERVED
BY VNA







A Newly Expanded and Innovative

ELLIOT EMERGENCY DEPARTMENT

Construction is nearly complete on the 22,000-square-foot addition to The Elliot Emergency Department. This expansion will help to better serve our community, provide exceptional patient experiences, and improve workflows for staff.

Once complete, the Emergency Department will boast:

- A total of 32 private exam rooms
- Four exam bays
- Three trauma rooms
- Four pediatric exam rooms
- Six psychiatric evaluation rooms
- Ten rapid triage and treatment chairs

During this renovation project the PEP (Psychiatric Evaluation Program) area and Pediatric Emergency Department have remained in their locations," says Ann Lawrence, Director of Facilities Planning for SolutionHealth.

The design team, providers, and nursing staff visited the emergency departments at three area hospitals to explore best practices. "We created mock rooms, an exam room, and a trauma room. Providers and nurses were able to come into the mock rooms and make changes to the design. So, they got to live and feel those rooms before we built them. We are really optimizing the 'seconds count' moto in this new emergency department," Lawrence adds.

John Leary, Director of Emergency Services at Elliot Health System adds, "Presently, we are working in a space that is undersized and not efficient for workflows, throughput, and optimal patient care. The new ED was designed to accommodate the needs of the growing Greater Manchester community by increasing bed capacity, providing advanced technology and most importantly providing increased privacy and safety within the busiest emergency department in the state.

"While the pandemic delayed the project, we looked at the design and asked, 'what are some of the changes that we would make now that we know what we know about COVID-19 and infection control?' We made several changes to the reception area, waiting room, and triage area because that's really where staff were feeling the pressure during the pandemic. We also enhanced the HVAC system, which allows for greater infection control and airflow during a surge like we experienced during the height of the COVID pandemic" explains Anne Lawrence.

Lawrence says the patient experience will improve in the new facility as there will be much more privacy and a more healing environment with updated furnishings. She also says employees working in the facility will notice that the layout enables them to do their job more easily and efficiently.

With the additional beds, The Elliot will be able to handle 64,000 patients in the Emergency Department every year. This is significant growth over what is currently possible.

We look forward to sharing outcomes and more donor stories after we open in June 2023.



PARTNERSHIPS IN ACTION

You may have seen the team from **Granite State Plumbing and Heating** (GSPH, Inc.) working around the hospital campus, especially during the build of the Solinsky Center for Cancer Care and now the Elliot Emergency Department but did you know they extend their partnership with The Elliot to the Mary & John Elliot Charitable Foundation as well?

For many years, the team at GSPH has been a President's Society donor to The Elliot, supporting the Hope is Here Campaign for the Cancer Center. Most recently they have directed their donations to program needs in the Emergency Department and for the Dementia Care program. They have sponsored the purchase of 3 new IPads and stands for the Dementia care program and funding a much-needed crash cart for the Rapid Triage and Treatment area in the new ED space. The Granite State team visited with John Leary and Nicole Filson from the ED team to see the new crash cart. During the visit, Nicole shared a story of a patient who needed this life-saving intervention. We are grateful to our friends at Granite State Plumbing and Heating for funding this important equipment.



Joining John and Nicole are:

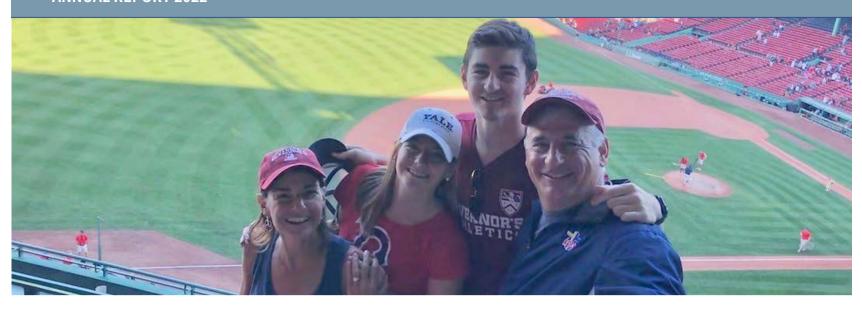
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- Kimberley Nichols, General Manager of Service
- John Hobden, Vice President
- Melissa Burke, Controller

Brady Sullivan Properties, a prominent business leader in our community, shows support for the most critical health issues facing our community, including cancer care and the need for state-of-the-art emergency and trauma care. Their dedication has strengthened the partnership with The Elliot.

"I am grateful to Shane Brady and Arthur Sullivan for their commitment to the health and well-being of our community. They understand the importance of strong health care institutions and the impact that The Elliot makes for the residents of Manchester and surrounding communities," said Kelli Rafferty, executive director for SolutionHealth philanthropy and community engagement. "It is business partnerships and strong personal connections like this that help to ensure we meet the growing needs of our patients and deliver on our mission.

"The Elliot Hospital means a lot to Shane, myself, and our families, as well as members of the Brady Sullivan Properties family. We have experienced firsthand the greatness that has come from the Elliot Hospital and its departments. The decision to support the Mary & John Elliot Charitable Foundation was easy for us, as we know it will provide exceptional, and muchneeded services to the community," says Arthur Sullivan.





NO GRAY DAYS

Makes a Powerful Impact for Elliot Cancer Patients

In May 2019, Aynn Barlotta was diagnosed with Glioblastoma. Due to an incredible team of surgeons, practitioners, nurses, and everyone involved, she was blessed with the gift of time. Aynn and her family made the most of this gift and spent time together in between radiation, chemotherapy, and other treatment sessions. Aynn never let the diagnosis define her. She found joy in the gift of today. She always had a smile on her face regardless

of the prognosis and enjoyed every second she had seizing the day with her friends and family.

During the two-year fight against glioblastoma, the Barlotta's found peace and joy as a family together. When the tumor recurred in the midst of Covid, everything was put on hold. Over the following months, friends blessed the family with their vacation homes so that they could have quality time together as a family. From a lake house in New Hampshire to a beach house in Maine, and a mountain house in Vermont, each provided the Barlotta's with the invaluable gift of time spent together as a family.

After Aynn's passing, her family established the Aynn's No Gray Days Fund, in partnership with the Mary & John Elliot Charitable Foundation. This fund provides families battling brain cancer with the opportunity get away and spend quality time together. Aynn's hope was to give people a chance to make the most of today and create fun and joyful memories that will last forever. To date, the fund has raised nearly \$14,000 and has provided memorable time together for families working through the emotional complexities of a cancer diagnosis.

"No Gray Days has awarded patients and families with opportunities and experiences they may otherwise not have. This fund has allowed patients to focus on something other than their cancer and treatment and spend quality time with loved ones. It has also provided patients with much-needed services that are necessary as a part of their oncology journey. The Barlotta family has so graciously and selflessly created an incredible foundation in honor of and in celebration of Aynn."

-Jodi Hanley, Lead Oncology Social Worker

For more information about supporting Aynn's No Gray Days scan this QR code.



donate.elliothospital.org/nograydays



ELLIOT YOUNG PROFESSIONALS GROUP Networking With A Purpose



In 2022, The Elliot Hospital Young Professionals (EYP) group was established, giving young professionals in the Greater Manchester area an opportunity to network while also supporting the health and well-being of their community – networking with a purpose! In its inaugural year, the group organized Summer Fest, a family-friendly event held at McIntyre Ski area, as well as a networking event at To Share Brewing Company.

Through their fundraising efforts, The Elliot Young Professionals Group has helped to fund a SimBaby, a simulation manikin used for onboarding new staff members and ongoing training for current staff. This state-of-the-art training manikin helps to strengthen staff competencies and training on new or high-risk skills. Simulation manikins help staff to identify signs of stress in 3-6-month-old babies and provide staff with the advanced training needed to react quickly when an emergency arises.



Scan the QR code to learn more about EYP and how you can get involved!

Training with simulation manikins helps to enhance communication and teamwork among interdisciplinary clinicians and is associated with improved patient outcomes and employee satisfaction.

Through a series of networking and fundraising events, Elliot Young Professionals Group will continue to support needs at The Elliot that are important to the next generation.

The Elliot's Journey in Becoming a

DEMENTIA FRIENDLY HOSPITAL

All patients with dementia deserve care which respects them as individuals. The Elliot is committed to implementing best practices to provide optimal care in the acute care setting for the patient and caregiver.

To support patients with a diagnosis of dementia and to ensure they feel safe when out of their usual home environments and away from their loved ones during a hospital stay, The Elliot has introduced the following:

- The "This Is Me" tool, which helps clinical staff understand the patient's preferences and needs what they like to be called, what calms them, what they like to eat, activities they enjoy, past hobbies or interests, favorite music, etc. The goals are to calm the patient by helping the healthcare team to understand the patient.
- Dementia activity carts are stocked on all nursing units. Carts include an
 assortment of activities and tools to help dementia patients exercise their
 cognitive skills and keep them engaged.
- All new employees will receive training on dementia awareness. Specific education will be given to staff caring for patients with a dementia diagnosis or those exhibiting signs, as well education on how to best support their families.

The Elliot is committed to providing for the needs of not only the patient but also those of their caregivers, providing resources and support in all areas of care for their loved ones as they go along the journey with dementia.





"A patient was upset while multiple staff helped reposition him. He had been struggling and exhibiting aggressive and anxious behavior with nonsensical sentences. I asked, 'Would you like your dog?' He immediately responded 'Oh yes right here' [he pointed to a spot next to him]. He became visibly relaxed when we placed the stuffed animal dog next to him. He stroked the dog and suddenly a wave of relief overcame the room; patient and staff alike. It was a wonderful experience to witness."

-Bronwyn Gallant, MS, RN, CNL Clinical Nurse Leader, Fuller Unit & Total Joint Unit

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STAFF HONORED Through Inspired Gifts

The Inspired Giving program provides an opportunity for patients and family members to thank Elliot staff for the exceptional care received at The Elliot. The compassionate care that individuals and teams across the organization provide to those in our care has a tremendous impact on the patients we serve and their families. For many patients and their families, giving back is part of healing.

We are humbled and grateful to work with donors who wish to honor their loved ones with a gift, while also acknowledging the exceptional clinicians who cared for them.

We thank all of those who have made a lasting impression and difference in the lives of our patients and their families.





For more information about the Inspired Gift program please visit donate.elliothospital.org/inspired giving



PEARL MANOR RECIPIENTS

The Pearl Manor Fund was established in 2005. The funds are distributed through annual grants to non-profits in the Greater Manchester area providing assistance, comfort, care and treatment for the elderly population. These non-profit organizations provide services to seniors including access to medical care, safe housing, nutrition, independent living and transportation assistance.

In 2022, the Pearl Manor Committee awarded 7 grants, totaling \$353,332. Awards were made to Amoskeag Health, Boys & Girls Club of Greater Manchester, St. Joseph's Community Services/Meals on Wheels, Easter Seals NH, the Solinsky Center for Cancer Care at The Elliot, Waypoint, and The Caregivers (Catholic Charities).

Since 2005, The Pearl Manor Fund has awarded over \$3.4 million to local non-profits, providing much-needed services to seniors including daily meals, vision care, transportation, and cancer care.

ELLIOT HEALTH SYSTEM GALA

On Friday, September 16 guests gathered together in their gowns and suits after a 2-year hiatus at the Elliot Health System Enchanted Forest Gala. More than 350 guests were in attendance to support the Hybrid Operating Room.

The Hybrid OR is a surgical suite that encompasses state of the art imaging and a comprehensive medical team to serve the patient, all in the same room. It allows for real-time images during complex procedures with little to no disruption to patient care. The technology allows minimally invasive surgery to transition to an open procedure, if needed, and it offers increased flexibility during both minimally invasive and open procedures by limiting travel to different areas of the hospital prior to surgery for radiologic imaging.

Friends, sponsors, and staff were delighted to bring back this beloved event. Guests brought kindness, generosity and the spirit of unity was palpable. A few of the highlights of the event included our speakers, Dr. Chelsey Lewis, Dr. Curtis Quinn, and Martha Leighton, who offered the forward-looking views of a Hybrid Operating Room and shared their thoughts on how, as a community, we are moving forward.

The 2022 Gala program also had a special addition, the presentation of the Bill Green award. Congratulations to Jim Hood for receiving this well-deserved honor. We are grateful for your many contributions.

Funds raised from the Gala will be used to provide this leading-edge technology to patients starting in Spring 2023.





THANK YOU TO OUR GALA SPONSORS!



































Amoskeag Anesthesia AmeriHealth Caritas Anagnost Companies Bank of America Bank of New Hampshire Eastern Bank Nixon Peabody, LLP Northern Trust Radiation Oncology Associates Tenn & Tenn, PA





The 23rd Annual Elliot Golf Classic took place in June at Passaconaway Country Club. It was another gorgeous day on the course, raising over \$113,000 for the expansion of The Elliot Emergency Department.

The Elliot Health System Fall-Fest Golf Tournament returned in September at Hidden Creek Golf Course in Litchfield. The event raised nearly \$20,000 also for The Elliot Emergency Department expansion project.

We were happy to welcome local event sponsors, donors, as well as many Elliot physicians and staff again at these events. Support for the expansion of The Elliot Emergency Department is critical as we continue to see an increase in patients seeking care. We are grateful for the support of our Golf Committee, sponsors, vendors, and volunteers who continue to make this event a success.

GOLF CLASSIC & FALL FEST GOLF TOURNAMENTS

THANK YOU TO OUR GOLF SPONSORS!



































































GARDEN PARTY

On Thursday, May 19, 2022, The Mary & John Elliot Charitable Foundation welcomed guests to the Annual Garden Party at LaBelle Winery in Amherst. The event raised nearly \$65,000 to help support The Elliot's efforts to become a dementia-friendly organization. These funds help to provide tools for The Elliot staff to care for a person living with dementia and their families in our ED, hospital, and practices. The Elliot is committed to becoming a dementiafriendly organization by implementing best practices to provide optimal care in the acute care setting for our community.





THANK YOU TO OUR GARDEN PARTY SPONSORS!

























Bedford Falls The Arbors of Bedford

Nixon Peabody St. Mary's Bank



WALK FOR HOPE

On June 12, 2022, hundreds of community members gathered for a day of inspiration at the 4th Annual Walk for Hope. Through participants' remarkable fundraising and the generosity of sponsors, nearly \$65,000 was raised to support patient programs at the Solinsky Center for Cancer Care at The Elliot.

Opening remarks that touched on personal and professional experiences alike, were given by Scott MacFarland, grateful patient and cancer survivor, and Dr. Brian Knab, Medical Director of Radiation Oncology. Each speaker offered heartfelt insight to the cancer patient programs that receive funding from Walk for Hope, including social services, nutrition assistance, transportation support, rehabilitation therapy, and mental health resources.

The event brought a sense of community and support for cancer patients. One participant, a cancer patient's wife, stated that there was no place they would rather be than the Walk for Hope; the date also marked their 40th wedding anniversary.

The Walk for Hope continues to be a thoughtful, uplifting event that showcases the devotion and supportive nature of the Greater Manchester community. Thank you to all Walkers, volunteers, sponsors and Team Captains for your participation. We look forward to coming together again on June 11, 2023!

THANK YOU TO OUR WALK FOR HOPE SPONSORS!

Team Galloping for Granna























2023 SAVE THE DATES

GARDEN PARTY

May 18, 2023 LaBelle Winery, Amherst

ELLIOT GOLF CLASSIC

June 1, 2023
Passaconaway Country Club

WALK FOR HOPE

June 11, 2023 SNHU Campus

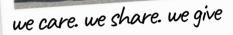
ELLIOT HEALTH SYSTEM GALA

September 8, 2023
DoubleTree by Hilton
Manchester Downtown

FALL-FEST GOLF

September 28, 2023 Hidden Creek Golf Course









elliothospital.org/events

PRESIDENT'S SOCIETY

The Elliot Health System President's Society is a leadership group of The Elliot who support the organization at levels of \$1,000 and above. Their philanthropic leadership allows

The Elliot to continue to expand services and provide the latest technology, close to home for our greater Manchester community. We are humbled and grateful for their generous support.

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Anagnost Companies

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Anonymous (6)

The Aquilino Foundation

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Support for The Elliot from our community - patients, corporations, small businesses, and foundations is a testament to our compassionate staff and the exceptional care and services

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Each year the Annual Fund Campaign provides funding to purchase life-saving technology, expand services to accommodate the increasing demand for care, and provide our clinicians with professional development opportunities. Visit elliothospital.org/igive or contact Rachel Chase at rchase@elliot-hs.org to learn more.

Corporate Giving

With a one-time gift through a Corporate Partnership sponsor package, your giving will include support for and be acknowledged at our Annual Signature Events and, at some levels, the Vineyard Garden Party and the Walk for Hope. Contact Kelli Rafferty at krafferty@elliot-hs.org to learn more.

Inspired Giving

The Inspired Giving program provides an opportunity for patients and family members to thank Elliot staff for the exceptional care received at the Elliot, remember a loved one, or celebrate an important milestone. Visit elliothospital.org/inspired giving to learn more

Monthly Giving

Monthly donations impact the lives of the patients we serve all year! Your donations will support the area of your choice and is available to the department each month to support clinical upgrades, patient programs, and staff training. Sign up for your monthly donation online at elliothospital.org/donate.

Leave a legacy gift that will have a lasting impact on the community while enabling you to derive a benefit and possibly reduce tax and estate burdens. There are many ways to leave a lasting impact on a charitable organization. Visit elliothospital.org/foundation or contact Kelli Rafferty at krafferty@elliot-hs.org to learn more.

Gifts of Securities

Make your gift through appreciated stocks, bonds, or mutual funds. In order to ensure a seamless transfer, please contact the Foundation at 603-663-8934 prior to transfer.

Matching Gifts

You may be able to increase your gift through a matching gift program offered by your employer. Many companies offer programs to match their employees' charitable contributions. Check your company web or call your Human Resources department to learn more.

Learn more or make your gift today at elliothospital.org/foundation

Checks can be made payable to: Mary & John Elliot Charitable Foundation 701 Riverway Place, Bldg. 7 Bedford, NH 03110-9930



Mary & John Elliot Charitable Foundation **Bedford Commons** 701 Riverway Place, Building 7 Bedford, NH 03110-9930



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